Appendix H



Interviewer

Interviewer Feedback Form

Interviewee

Ob	oserver Date	
Nu	mber of Minutes Observed	
Та	ndem (2 interviewers) Used [] Not Used []	
R	ating Scale: 5 = Excellent 4 = Very Good 3 = Good 2 = Fair 1 = Needs a Lot of Improvement N/A = Not observed or would not have been appropriate or useful i interview.	n
IN	ITIALLY	RATING
1.	Tandem (2 interviewers) Used [] Not Used []	
2.	Interviewers were prepared (had reviewed Career History Form, notes from phon screening and competency interviews)	ie
3.	Greeting (warm, friendly, smile, handshake)	
	Comments:	_
4.	Offered something to drink	
	Comments:	_
5.	"Idle chit-chat" (couple of minutes—enough to get interviewee talking comfortab	ly)
	Comments:	_
	Topgrading Workbook [©] www.SmartTopgrading.com	159

6.	Stated purposes and expected timing	
	Comments:	
7.	Mechanics (appropriate seating, all forms handy, notebook used, private location)	
	Comments:	
Tŀ	IROUGHOUT THE INTERVIEW	RATING
1.	Tandem interviewers worked effectively together.	
2.	All appropriate questions in Topgrading Interview Guide asked without harmfully altering the wording.	
	Comments:	
3.	Interviewer "connected" with interviewee on human level	
	Comments:	
4.	Control maintained	
	Comments:	
5.	Absence of (unintended) biasing of question responses	
	Comments:	
6.	Consistent respect for interviewee shown	
	Comments:	
7.	Friendliness, warmth	
	Comments:	
8.	Thorough note taking	
	Comments:	
9.	Eye contact maintained (minimum of 40%, but no staring)	
	Comments:	
10	. Used Humor appropriately and effectively	
	Comments:	
11	. Appeared sincere	
	Comments:	
16	0 Topgrading Workbook [©]	

www.SmartTopgrading.com

12.	Unobtrusive note taking		
	Comments:	_	
13.	Interviewee talked: 90%(5), 80% (4), 70% (3), 60% (2), 50% or less (1)	_	
	Comments:	_	
14.	Showed enthusiasm		
	Comments:	_	
15.	Appropriate vocabulary level	_	
	Comments:	_	
16.	Voice clarity	_	
	Comments:	_	
17.	Vocal range (not monotone)		
	Comments:	_	
18.	Expressiveness (interested, friendly, half-smile; not blank, not excessive frowning	ng) _	
	Comments:	_	
19.	Interview pace (moved the interview along at a fast pace, but not too fast)		
	Comments:	_	
20.	Used applicant's name (once every 20 minutes)		
	Comments:	_	
21.	Showed approval of openness or when interviewee was obviously proud of an unambiguous accomplishment	_	
	Comments:	_	
22.	Protection of interviewee's ego (use of soft wording rather than unintended bluntness)	_	
	Comments:	_	
23.	Control of shock, dismay, surprise, anger		
	Comments:	_	
24.	Breaks (every 45 minutes)	_	
	Comments:	_	
	Topgrading Workbook [©] www.SmartTopgrading.com	161	

25	. Avoided illegal questions (race, religion, pregnant, disability, etc.)	
	Comments:	
IN	TERVIEW PROBES	RATING
	Note: Not all probes are necessary	
1.	Follow-up questions asked, with appropriate wording and style, and specific meanings determined for vague responses. Open-ended (not yes/no) questions favored. Tip: "If we watched a video of, what would we see?"	
	Comments:	
2.	Thorough summary (at least one every 10-15 minutes)	
	Comments:	
3.	Active listening (reflected interviewee's content and unstated feelings)	
	Comments:	
4.	TORC Methods	
	Comments:	
5.	"Pregnant pause"	
	Comments:	
6.	Affirmation of understanding ("I see," "uh huh," a nod, etc.)	
	Comments:	
7.	Echo (repeated all or part of a response)	
	Comments:	
8.	Direct questions (usually used when softer approaches have failed)	
	Comments:	

Topgrading Workbook® www.SmartTopgrading.com

SUMMARY

	Overa	ll le	vel of rapport achieved:
		5	Excellent
		4	Very Good
		3	Good
		2	Fair
		1	Needs a Lot of Improvement
SUGGESTIONS TO		RV	IEWER:
2			

Smart & Associates, Inc.

37202 North Black Velvet Lane Wadsworth, IL 60083

Phone: 847-244-5544 Fax: 847-263-1585

www.SmartTopgrading.com

1998 © Smart & Associates, Inc., Revised 2010

Topgrading Workbook $^{\circ}$ www.SmartTopgrading.com

163